

# KEVIN HINOJOSA

# Web Developer + Online Marketer + Team Leader

Motivated web developer, data analyst with superb online marketing skills. Bilingual online marketing professional with experience in small business management. Expert Google searcher. See my online portfolio at www.MrKevinHinojosa.com.

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www.MrKevinHinojosa.com

github.com/kevi123

# WORK EXPERIENCE

# Online Marketing Intern

Bitwise Industries

02/2020 - Present

Fresno, CA

Achievements/Tasks

- Created ad copy and ad designs for Facebook, LinkedIn, and Google.
- Manage ad campaigns for Ordrslip, Bitwise, Pulse, OnwardCA.
- Analyze web traffic data, pixel tracking, ad set targeting.

Contact: Arturo Ceballos - aceballos@shift3tech.com

# WordPress Urgent Care Intern

Bitwise Industries

09/2019 - 02/2020

Fresno, CA

Achievements/Tasks

- Developed biweekly lesson plan as Geekwise JavaScript co-teacher.
- Secured WordPress sites, detected latest vulnerabilities per updates.
- Developed branding guidelines.
- Published weekly web security articles with SEO to increase web traffic.
- Managed Facebook Ads, Google Ads, LinkedIn Business.
- Communicated in daily scrum meetings for efficient teamwork.

Contact: Jason Cooksey - jcooksey@bitwiseindustries.com

#### Store Owner

# Phones 4 Less

06/2013 - 09/2019

Fresno, CA

Achievements/Tasks

- Managed finances, advertisements, sales, shipments, and inventory.
- Accomplished 500+ smartphones sales online and in person on a monthly basis.
- Lead small team of 6 people to reach weekly financial goals.
- Successfully troubleshooted hardware, software, network problems daily.

# **EDUCATION**

# Web Development Academy

Geekwise Academy

03/2018 - 03/2019

#### Associates of Science in Engineering

Fresno City College

09/2014 - 05/2016

# **INTERESTS**



Hiking





Robotics



# **SOFT SKILLS**

Bilingual (English/Spanish)

Adaptable

Team Player

Communication

Organization

Problem Solving

# **TECHNICAL SKILLS**

#### Languages

HTML, CSS, JavaScript, PHP, Python, C, C++, RISC x86.

#### Marketing and Data

Facebook Ads, Google Ads, Google Analytics, Pixel Tracking, SEO, Yoast, Lead Pages, LinkedIn Business, Audience Targeting, Data Studio.

#### Software tools

Git, Linux, Rasbian, MS Visual Studio, Atom IDE, IDLE, Virtual Machines, Vagrant, Terminal, Bootstrap.

#### Team management

CRM Zoho, Trello, SCRUM, Google Drive, GitHub.

#### Web Design

WordPress, Branding Guidelines, GIMP, Canva, UI Design, AutoCAD.

### **VOLUNTEER EXPERIENCE**

# — Event Volunteer

59 Days of Code 2018

Tasks/Achievements

• Assisted with event coordination and setup.

Contact: Beth Dhillon

#### — Tour Guide

#### Bitwise Industries

Fresno, CA

Tasks/Achievements

 Encourage k-12 students to enter the technology field by sharing our journey at Bitwise Industries.

Contact: Terry Solis - tsolis@bitwiseindustries.com

# PERSONAL PROJECTS

OnwardUS COVID-19 Emergency Response (04/2020 - Present)

- Launched nation wide marketing campaign for <u>OnwardUS</u>.
- Managed campaigns across multiple states successfully reaching over 1.1 million people affected by COVID-19.
- View this project and more at www.MrKevinHinojosa.com.
- Our team effort received recognition by <u>California state governor Gavin Newsom</u>.

## **LANGUAGES**

English



Spanish

